

STATEMENT OF PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2012

		For the Year Ended March 31, 2012 Rs. in Lakhs	For the Year Ended March 31, 2011 Rs. in Lakhs
Revenue			
Revenue from Operations	21	1,655.29	1,291.41
Other income	22	318.07	125.71
Total Revenue		1,973.36	1,417.12
Expenses			
Employee benefit expenses	23	770.71	598.32
Training centre expenses		197.34	233.50
Royalty and related expenses		178.26	126.75
Training expenses		100.45	70.89
Travel, lodging and conveyance expenses		86.17	52.66
Rent and brokerage expense		33.97	22.22
Marketing expenses		25.78	12.13
Legal , Professional and Recruitment expenses		23.67	23.73
Finance Cost		27.59	40.10
Depreciation and amortisation expenses		74.70	51.41
Other Expenses	24	165.17	106.16
Total Expenses		1,683.81	1,337.87
PROFIT BEFORE TAX		289.55	79.25
Tax Expenses	25		
Current Tax		60.04	-
Income tax earlier years		38.06	-
Deferred tax		(34.85)	(3.37)
PROFIT FOR THE YEAR		226.30	82.62
EARNING PER EQUITY SHARE	26		
Equity shares of par value Rs 10/- each Basic and Diluted		7.79	2.85

SIGNIFICANT ACCOUNTING POLICIES**1****Notes on accounts form an integral part of financial statements.****FOR AND ON BEHALF OF THE BOARD OF DIRECTORS**

As per our attached report of the even date

**For K. S. Aiyar & Co.
Chartered Accountants****PALLAVI JHA**

Chairperson & Managing Director

SANJAY JHA

Whole Time Director

SATISH KELKAR

Partner

Membership No. 38934

SHRUTHI PATNI

Vice President - Finance And Accounts

Place : Mumbai

Date : 18th May, 2012