

STATEMENT OF PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2013

PARTICULARS	Note No.	For the Year Ended March 31, 2013	Rs. in Lacs For the Year Ended March 31, 2012
Revenue			
Revenue from Operations	21	1,718.00	1,643.42
Other income	22	<u>121.27</u>	<u>329.92</u>
Total Revenue		<u>1,839.27</u>	<u>1,973.34</u>
Expenses			
Employee benefit expenses	23	832.11	769.99
Training centre expenses		-	197.34
Royalty and related expenses		221.21	178.26
Training expenses		92.24	100.45
Travel, lodging and conveyance expenses		83.86	86.17
Rent and maintenance expense		46.64	33.97
Marketing expenses		31.08	25.78
Legal , Professional and Recruitment expenses		27.26	24.37
Finance Cost		21.15	27.59
Depreciation and amortisation expenses		52.97	74.70
Other Expenses	24	<u>181.25</u>	<u>165.17</u>
Total Expenses		<u>1,589.77</u>	<u>1,683.79</u>
PROFIT BEFORE TAX		249.50	289.55
Tax Expenses			
Current Tax	25	62.17	60.04
Income tax earlier years		2.67	38.06
Deferred tax		8.20	(34.85)
PROFIT FOR THE YEAR		<u>176.46</u>	<u>226.30</u>
EARNING PER EQUITY SHARE			
Equity shares of par value Rs. 10/- each	26		
Basic and Diluted		6.08	7.79

SIGNIFICANT ACCOUNTING POLICIES

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Notes on accounts form an integral part of financial statements.

For and on behalf of the board of directors

As per our attached report of the even date
For **K. S. AIYAR & CO.**
Chartered Accountants

PALLAVI JHA

Chairperson and Managing Director

SANJAY JHA

Whole Time Director

Satish Kelkar
Partner

SHRUTHI PATNI

Vice President - Finance and Accounts

Membership No. 38934

Place : Mumbai
Date : 13th May , 2013